#### South Carolina Political Collections

## University of South Carolina Libraries

# Lottie D. Hamby

(1918 – 2001) **Papers, 1946-2001** 

Volume: 6 linear feet

Processed: 2002, by Lori Schwartz

Provenance: Donated by the family of Lottie D. Hamby

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#### **Biographical Note:**

Through over twenty years of involvement in the advertising and public relations fields, the all-female firm of Bradley, Graham, & Hamby worked for high-profile political candidates and businesses, and on issues of public interest. Jane Bradley, Cora Graham, and Lottie Hamby received countless accolades from clients on their success, as intimated by James F. Byrnes in a simple tribute, "I like you" [9 Nov. 1954]. His thoughts are echoed, though more extensively in the complimentary words of many other clients.

Bradley, Graham, & Hamby's success is evident in a letter from B.H. Kline of Kline Iron and Metal Co., whose comments are indicative of the firm's clientele reaction. "In the three and a half years your firm has handled our advertising, we have had the soundest advertising program in our history. Your conscientious and well thought out plans for our program, the exact and careful execution of this program, and the splendid service you've given us have meant much to our progress." [29 Nov. 1954].

Strom Thurmond complimented the agency following his successful 1954 write-in campaign for the U.S. Senate, "Realizing what an outstanding job you did of handling the newspaper, radio and television advertising of my campaign, I find words are inadequate to properly express my sincere appreciation. You keenly analyzed the advertising needs of the campaign, systematically and efficiently laid the groundwork for the most effective presentation possible, and spent long hours carefully implementing the program." [2 Dec. 1954].

Hamby, Graham, and Bradley had a broad range of clients and gained particular recognition for their success in managing and promoting political campaigns. These campaigns ranged from local to statewide to regional contests. The firm handled the campaigns of Barry Goldwater in 1964, Ernest F. Hollings in 1958 and 1968, Robert E. McNair in 1966, Donald S. Russell in 1962, South Carolinians for Eisenhower in 1952, and Strom Thurmond in 1954 and 1964. Other accounts represented in the collection include several environmental organizations in the BASF controversy, the All-American City Celebrations for Columbia and Florence, Kline Iron and Steel Co., the 1972 minibottle campaign, the Palmetto Outdoor Historical Drama, the Southern Governor's Conference, and the Tri-Centennial Commission.

Lottie (Dolly) Derieux Hamby was born April 13, 1918 in Columbia, South Carolina to Theodotus Capers and Lottie Derieux Hamby. She graduated from Columbia's University High and continued on to the University of South Carolina where she earned an A.B. degree in French and English in 1938. She then completed some graduate work in French at her alma mater. During the 1940s, Miss Hamby worked as a secretary and a free-lance artist. In 1949, she went to work at Cox Advertising Agency. In April 1951, Miss Hamby co-founded the Bradley, Graham, & Hamby Advertising and Public Relations Agency, Inc., with Cora Doten Graham (d. 1986) and Jane H. Bradley. They based the firm in Columbia. Miss Hamby holds the distinction of being the first South Carolinian to be inducted into the "Foremost Women in Communications in America." She died on June 22, 2001 at the age of 83.

#### **Description:**

The Hamby papers are comprised chiefly of the records of the Bradley, Graham, & Hamby Advertising and Public Relations Agency. The papers, primarily 1954-1974, consist of 6 linear feet of material arranged into five series: General, Clients, Clippings, Audiovisual, and Oversized.

General papers (.25 linear feet) consist chiefly of correspondence with clients, kept separately by Miss Hamby from client folders in the Clients series. She kept letters from James Byrnes, Robert McNair, and Strom Thurmond, among others, complimenting the agency on their talents and indispensability in coordinating the advertising for their political and business campaigns. The series also includes speech notes and biographical and agency information.

The Clients series (3.25 linear feet) constitutes the bulk of the collection. This series is divided into two sub-series: General and Persons. The files in both sub-series are arranged alphabetically by client name. The General sub-series consists of accounts for businesses or issues of public interest. The Recommendations for Clients folders within this sub-series consist of client advertising and public relations recommendation packets prepared for clients not otherwise documented in the collection. The Persons sub-series documents campaigns for public office.

The firm's involvement in the controversy with Badische Anilin and Sodafabrik (BASF) is the most well-documented of accounts in the Clients series. The firm represented opponents of the proposed construction by BASF of a plant in Beaufort County to manufacture dyes, plastics and petro-based products. Citizens groups, concerned over the potential environmental impact of the plant, began to form in opposition to BASF in late 1969. South Carolinians for a Better Environment, South Carolina Environmental Action, Inc., and the Citizens Association of Beaufort County are the three main groups documented in this collection for their opposition to BASF. According to "Fight with a Giant: A thumbnail synopsis of the BASF controversy," the firm worked to "outline and guide its [the groups] efforts to inform the public of the threat posed by the proposed location of BASF in estuarine waters" [8 Feb. 1972]. Since the agency worked with several citizens groups on this issue, their records for each group overlap. About a third of the BASF records are not attributable to one citizen group and are filed in general folders under BASF.

Newspaper Clippings (.5 linear feet) document roughly half of the agency's clients. Folders typically include examples of the clients' newspaper advertisements not already documented in the Clients series.

Audiovisual Materials (2 linear feet) include photographs, five audio recordings, and a sizable number of slides. Highlights of the slides include McNair's 1966 gubernatorial campaign, Nixon's visits to South Carolina in 1960 and 1973, the 1968 Southern Governor's Conference, and a Bradley, Graham, and Hamby open house in 1967. Four of the audio recordings (1/4-inch reels) are radio spots from the 1972 "minibottle" campaign. The final recording (a 2-inch reel) is Strom Thurmond's September 16, 1964 speech announcing his switch from the Democratic to Republican Party.

Oversized Materials consist of advertisement prints.

#### **Series List:**

General

Clients:

General

Persons

Clippings

Audiovisual

**Oversized** 

### **Box List:**

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General:
                                                                                                     Box 1
      Agency information
      Correspondence
      Personal
      Scrapbooks (2 folders)
      Speech notes
Clients:
      General:
            All-America City:
                 Columbia, 1965
                 Florence, 1966
           BASF (Badische Anilin and Soda Fabrik), 1970:
                 General (4 folders)
                 Advertisements, Print
                 Appointment book, 1970
                 Citizens' Association of Beaufort County:
                     General (2 folders)
                      Advertisement Research
                     Correspondence, Rufus Taylor
                     Letters Used in Ad
                     Printed Material
                     Releases
                 Concerned South Carolinians for a Better Environment:
                     General
                     Correspondence (2 folders)
                 Reference Material:
                     General (3 folders)
                     "BASF Controversy: Employment vs. Environment," Nov. 1971
                                                                                                  Box 2
                      "The Grass is Greener in South Carolina," n.d.
                     Laws
                     Pamphlets
                 South Carolina Environmental Action, Inc.:
                     General
                      Releases
           Calhoun Life Insurance Company, 1957-65
           Camden Committee, 1971
           Carolina Carillon:
                 1971
                 1972
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Columbia Metropolitan Airport, 1965

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Columbia Museum of Art, 1971
    Five Points Savings and Loan, 1963
    Foundation for Modern Liquor Regulations and Controls, "mini-bottle" campaign, 1972 (2 folders)
     Governor's Dinner (Democratic Party), 1967-68
     Greater Columbia Chamber of Commerce Tourist Commission, 1962
     Kline Iron and Steel, 1959-60 (2 folders)
     Mill's Atlas, 1965
    Palmetto Outdoor Historical Drama Association:
          Our Own Free Land, 1964
          Liberty Tree, 1969
    Palmetto Tennis Classic, 1973
    Recommendations for Clients, misc.:
          A-E
          F-P
          R-W
     Republican Party [GO-Party Bandwagon, spring 1966]
    Rice Music House, 1957-66
    Richland County Civic Center, 1963
                                                                                               Box 3
    R.L. Bryan Company, 1967-70
    South Carolina National Bank, 1967
     Southern Governor's Conference, 1968 [See also: AV, Slides, Southern Governor's Conference]:
          General
          Information from Coordinator
          Printed Material
     Southland Provision Company:
          General, 1960-64
          Client Recommendations, 1956-62
          "Win with Azalea" game show, 1961-62
          Azalea Hootenanny, Apr. 22, 1964
     State Fair Association, 1969
    Tri-Centennial Commission, 1967-70 (2 folders)
    USC Class Reunion, 1976
    Miscellaneous
Persons:
     General
     Boineau, Charles E., 1961
     Busbee, Cyril B., 1966
     Byrnes, James F.:
          1955-69
          1972
     Chapman, Robert, 1962
     Eisenhower, Dwight D.:
          South Carolinians for Eisenhower, 1952
          "We Miss Ike day," Sept. 22, 1962 [See also: AV, Slides, Eisenhower, "We Miss Ike day"]
     Goldwater, Barry:
          General, 1964
          Advertisements, Print, 1964
          Campaign Material, 1964
          Solid South Speaks for Goldwater Committee, 1964
                                                                                               Box 4
          South Carolina Goldwater for President Committee, 1964
    Hollings, Ernest F. [Fritz]:
          General:
               1958
               1968 (3 folders)
          Advertisements, Print, 1968
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Campaign Material, 1958-68

State Fair Association, 1969

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McNair, Robert:
                General, 1966 (2 folders)
                Advertisements, Print, 1966
                Campaign Material, 1966
                Government Mansion Brochure, 1967
                Inauguration activities, 1967
           Moore, Paul, 1972
           Nixon, Richard Milhous, 1960-72
           Russell, Donald:
                General:
                      1961-63 (2 folders)
                      1964-66
                Advertisements, Print, 1966
                Campaign Material, 1962
                Personal file of Cora D. Graham, 1961-62
           Spence, Floyd, n.d.
           Stephen, James B., 1972-76
           Thurmond, Strom:
                General:
                      1954
                      1960
                      1964
                      1966
                Correspondence, 1954-86
           Timmerman, George Bell, Jr., 1954
           Watson, Albert W., 1970, n.d.
            Westmoreland, William Childs, 1974
Clippings:
      All-America City, 1964-66
      Busbee, Cyril, 1966
      Camden Committee, 1969-71
      Columbia Metropolitan Airport, 1965
      Columbia Museum of Art, 1971-72
      Dorn, Bryan, 1973
      Edwards, Hartnett, and Kennedy for State Senate, 1972
      Environment:
           General, 1970-74
           BASF, 1970 (2 folders)
      Five Points Savings and Loan, 1963
      Foundation for Modern Liquor Regulations and Controls, 1972-73
      Goldwater, Barry, 1964
      Hickel, Walter, 1970
      Hollings, Ernest F., 1958-74 (2 folders)
      Kline Iron and Steel Company, 1951-59
                                                                                                     Box 5
      McGovern, George, 1972
      McNair, Robert, 1965-70
      Mill's Atlas, 1965
      Morris, Earle, 1974
      Nixon, Richard Milhous:
            1960
            1972-73
      Palmetto Outdoor Historical Drama Association, 1969
      Palmetto Tennis Classic, 1973
      Richland County Civic Center, 1963
      Russell, Donald, 1946-63
      Southland Provision Company, 1961-62
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Stephen, James, 1972-76 Thurmond, Strom, 1954-73 Tri-Centennial Commission, 1967-72 Watson, Albert, 1970 West, John, 1970-72 Westmoreland, William Childs, 1974 Audiovisual: Photographs: General Columbia Metropolitan Airport Eisenhower, Dwight D. (2 folders) Goldwater Luncheon, Columbia Goldwater, Barry Hamby, Lottie and Cora Graham (2 folders) Hollings, Ernest Kline Iron and Metal Co. McNair, Robert (3 folders; 2 contain negatives) "Preferred American," Andy Griffith Russell, Donald (2 folders) Stephen, Jim Thurmond, Strom Reels: Foundation for Modern Liquor Regulations and Controls, "minibottle" campaign [1/4 inch reels]: Radio spots, Oct. 1972 and n.d. (3 folders) "Time to Talk," Oct. 26, 1972 Thurmond, Strom, "Thurmond Speaks" speech, Sept. 16, 1964 [2 inch reel] Slides: [descriptions taken from slide box or slide tray labels] Box 6 General Agnew, Spiro, visit to South Carolina on behalf of Cong. Albert Watson running for Governor: Columbia, Apr. 24, 1970 Greenville, etc., n.d. Bradley, Graham, and Hamby Open House, 1967 [slide tray] Eisenhower, Dwight D., "We Miss Ike day", Sept. 22, 1962 GOP Dinner, Greenville, 1965 Goldwater, Barry: Campaign for President promotional slides (filed at end of box 5) Visit to South Carolina, Sept. 16-17, 1964 (2 folders) Governor's Dinner Rehearsal at Bradley, Graham, and Hamby office, 1967 Governor's Mansion, 1967 (2 folders) Governor's Office and misc., 1973 [slide tray] Hollings, Senator Ernest (Fritz), in Senate office and pictures of mementos, 1967 McNair, Robert: General (filed at end of box 5) Beginning of Campaign Farm Inauguration, Jan. 1967 Landgrave Smith, McNairs, and J.M. Barnett, Charleston, S.C., Aug. 19, 1967 Opening Campaign Headquarters, Aug. 19, 1966 Pinewood Rally and victory night, 1966, and Palmetto Trials, 1967 Meeting, Derring-Milliken and Harry Dent, 1963 Nixon, Richard, Visit to South Carolina: Nov. 1960 [as a presidential candidate] 1973 [slide tray] Russell, Donald, Inauguration, Jan. 15, 1963 'Sin Six' and 'The Group' after 3<sup>rd</sup> Annual Governor's Dinner, Isle of Palms, 1967

Southern Governor's Conference, 1968 [slide tray, with detailed slide inventory]

Super Rally, 1967 [Senator Hollings spoke]

Thurmond, Strom:

State Fair, 1969, showing off gifts for Nixon [with Dolly Hamby and Nancy Thurmond] Visit to South Carolina, 1964

Oversized